

Case Study: A Southwest Community Hospital

Situation: The board of a strong community hospital in the southwest concluded that despite strong financial performance, it needed a partner to provide clinical, quality, and IT systems that could help the enterprise reach a higher level of performance.

Approach: Stroudwater ran a process for identifying partners, developed a strategic plan that compared independence to integration, assisted in the selection of a transaction team, completed an accretive analysis, and provided ongoing advice through completion of transaction.

Solution: A large multi-hospital system partner was selected, and has provided substantial financial and intellectual capital to stimulating significant performance improvement following the transaction.

Result: Our client hospital is now poised to become a regional referral center and a significantly more influential and quality driven provider in the state it serves.

STROUDWATER ASSOCIATES