

STROUDWATER'S FINDINGS FROM THE FIELD | NOV 2017



Client [Dallas County Hospital](#)
Perry, IA
Engagement **Strategic, Financial and Operational Assessment**

Stroudwater Team	Lindsay Corcoran, MHA , Jonathan Pantenburg, MHA
Context	In the summer of 2017, Dallas County Hospital engaged Stroudwater through a grant provided by the State Office of Rural Health Flex Program, managed by the Iowa Department of Public Health (IDPH) to perform a limited Strategic, Financial and Operational Assessment. Dallas County, based in Perry, Iowa, is a 25-bed not-for-profit critical access hospital providing acute care, swing bed, primary care, emergency medicine, surgery, and related outpatient ancillary services to the residents of Perry and surrounding communities. Stroudwater's Strategic, Financial, and Operational Assessment (SFOA) has been used successfully by a large number of rural hospitals as the framework for the development of a turnaround plan, for performance improvement, and as the foundation for strategic planning.
Engagement Detail & Purpose	Dallas County Hospital engaged Stroudwater through a grant provided by the State Office of Rural Health Flex Program, managed by the Iowa Department of Public Health. The purpose of the engagement was to perform focused analyses of targeted areas within Dallas County Hospital through which Stroudwater and hospital leadership identify concrete opportunities for operational and financial performance gains. Stroudwater's team completed the Dallas County assessment with the goal of enhancing and sustaining the critical role of the organization in its rural community; the analyses provide concrete and actionable recommendations intended to optimize the hospital's performance and maintain its vital role for Perry and the surrounding service area.
CEO Perspective	<p>Angela Mortoza, RN, BSN, MHA, became the CEO at Dallas County Hospital in March 2016 after serving for four years as CEO of Adair County Hospital in Greenfield, Iowa. She praised Stroudwater and its consultants Lindsay Corcoran and Jonathan Pantenburg for their "expertise in Critical Access Hospitals, actionable recommendations and big-picture views." Based on Stroudwater's recommendations, the hospital's auditors have reviewed Medicare cost report data and several other strategic initiatives are underway.</p> <p>According to Mortoza, "This is my second engagement with Stroudwater. They are good partners and their consultants have a real understanding of what it's like to work in a Critical Access Hospital. Having their consultants on-site was especially beneficial for our senior leadership team."</p>



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