Webinar A

Findings from the Field: Most Common CDM Errors

May 9, 2019



Webinar A

Findings from the Field: Most Common CDM Errors

Webinar B

Impact of Pricing Levels and Strategies on Net Revenue

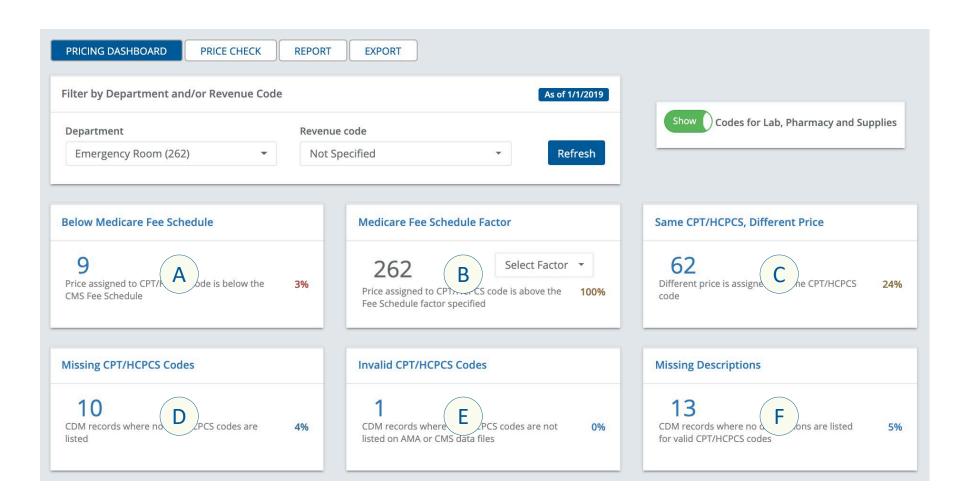
Thursday, May 16th at 12:00 PM (EST)

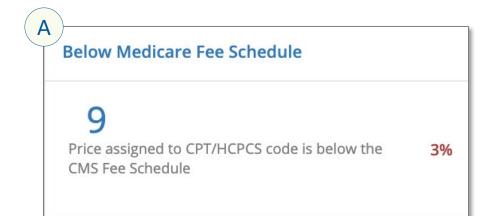
Webinar C

How to Allocate Decision Rights, Monitor Performance and Set Incentives Friday, May 24th at 1:00 PM (EST)

Most Common CDM Errors

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B Medicare Fee Schedule Factor 262 Select Factor • Price assigned to CPT/HCPCS code is above the 100% Fee Schedule factor specified

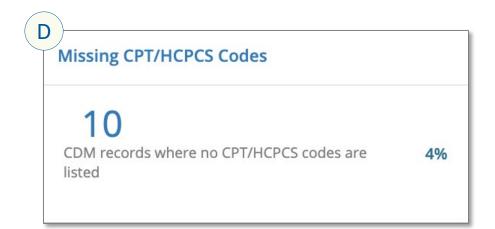
When charges are below Medicare rates, revenue is sacrificed

Variation is the enemy when policies and procedures are violated



Same CPT/HCPCS, Different Price 62 Different price is assigned to same CPT/HCPCS 24% code

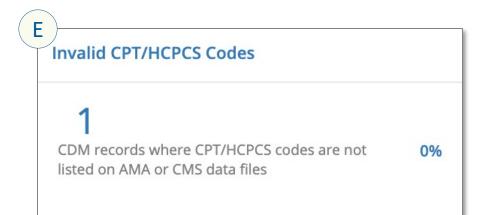
Lack of consistency in CPT charge levels signals sloppiness



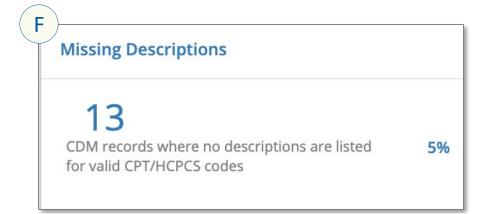
Every billable service needs an AMA-valid CPT/HCPCS code



Most Common CDM Errors



CPT/HCPCS codes have a standard, consistent and non-negotiable format

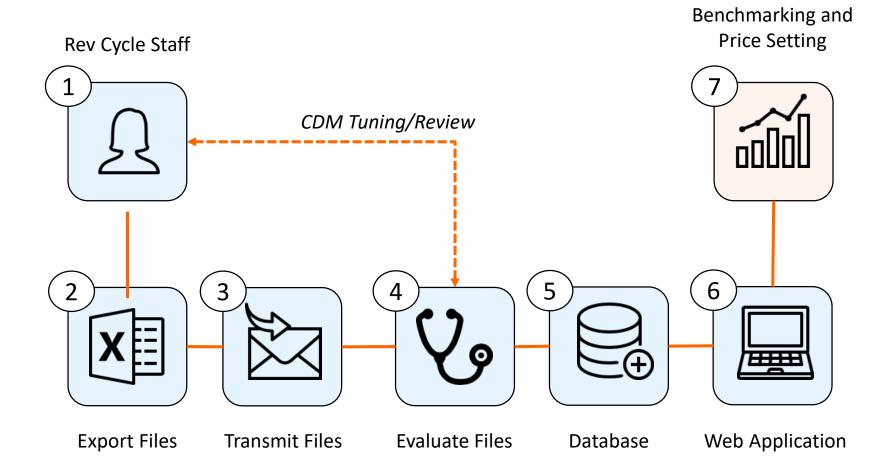


Missing descriptions trigger CDM integrity concerns (Use AMA® descriptions)

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How We Find CDM Errors

Data Submission and Benchmarking



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How It All Works

Contact

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