# Webinar A

#### Findings from the Field: Most Common CDM Errors

May 9, 2019



# Webinar A

Findings from the Field: Most Common CDM Errors

# Webinar B

#### Impact of Pricing Levels and Strategies on Net Revenue

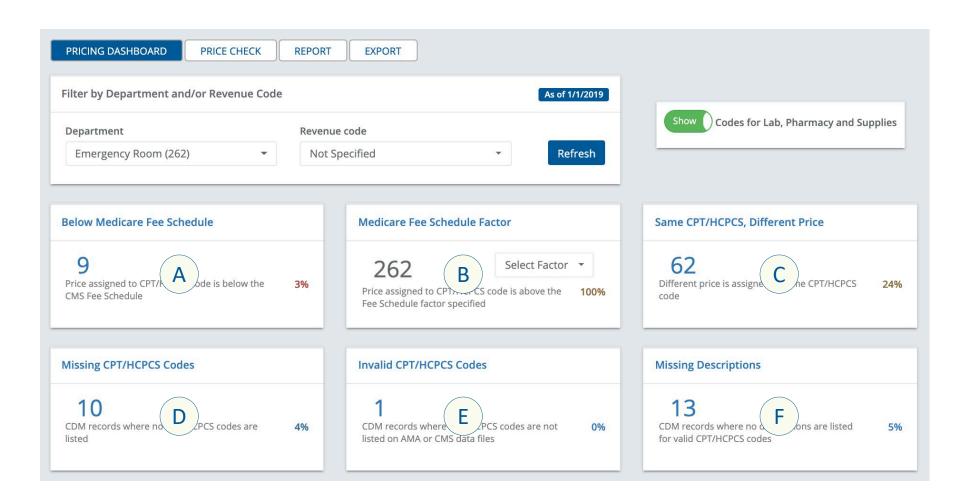
Thursday, May 16<sup>th</sup> at 12:00 PM (EST)

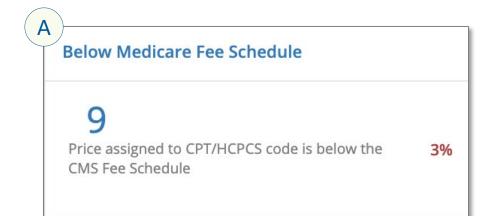
# Webinar C

How to Allocate Decision Rights, Monitor Performance and Set Incentives Friday, May 24<sup>th</sup> at 1:00 PM (EST)

#### **Most Common CDM Errors**

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#### B Medicare Fee Schedule Factor 262 Select Factor • Price assigned to CPT/HCPCS code is above the 100% Fee Schedule factor specified

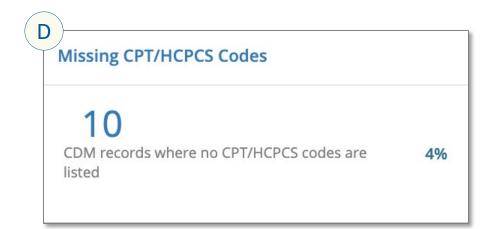
When charges are below Medicare rates, revenue is sacrificed

Variation is the enemy when policies and procedures are violated



# Same CPT/HCPCS, Different Price 62 Different price is assigned to same CPT/HCPCS 24% code

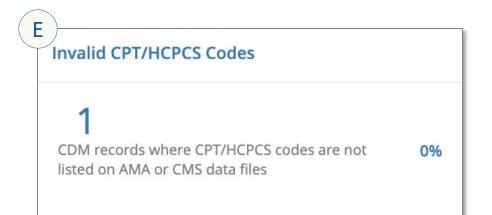
#### Lack of consistency in CPT charge levels signals sloppiness



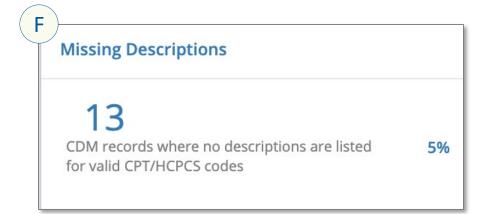
Every billable service needs an AMA-valid CPT/HCPCS code



#### **Most Common CDM Errors**



# CPT/HCPCS codes have a standard, consistent and non-negotiable format

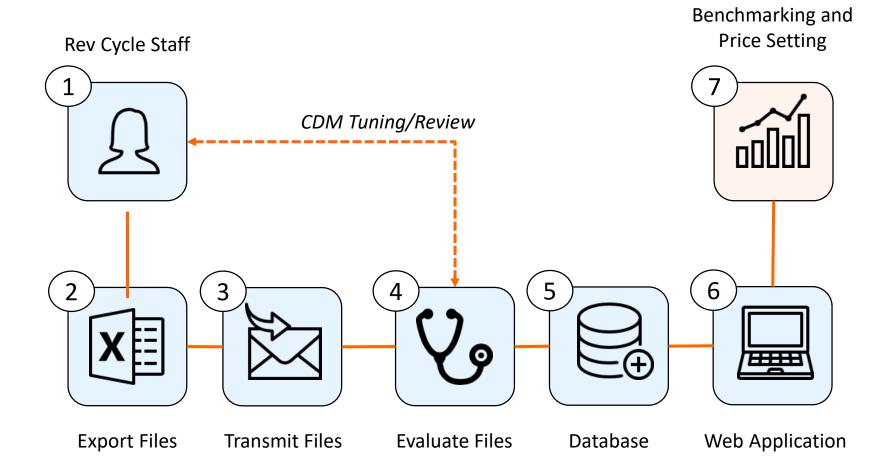


Missing descriptions trigger CDM integrity concerns (Use AMA® descriptions)

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# How We Find CDM Errors

#### **Data Submission and Benchmarking**



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# How It All Works

### Contact

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