

## Key Questions to Consider When Incorporating Post-Acute Care Into Your Overall Strategic Plan

- Does your organization currently have a comprehensive, overall post-acute care (PAC) strategy?
- How well do your PAC operations perform on critical operating, clinical, financial and quality metrics?
- Does your organization have the opportunity to improve operational and financial performance by:
  - developing a more effective PAC strategy?
  - potentially reducing inpatient length of stay?
  - reducing 30-day readmission rates?
  - minimizing episode cost of care/ Medicare spending per beneficiary?
- Who are the top PAC performers in your service, considering utilization, cost, quality, and patient experience measures?
- Which PAC providers do your patients/members typically utilize?
- Are your organization's PAC facilities/services high-performing and accretive clinical and operational assets for your organization?
- Are there opportunities to expand your organization's PAC facilities/services?
- Are there opportunities to collaborate more effectively with external PAC providers?
- Is there merit in continuing to own and operate PAC facilities v. exploring a potential divestiture to an independent operator?
- Does your organization have the resources and expertise to address identified opportunities for improvement or are there more pressing demands?