

TEAM-BASED PRIMARY CARE REDESIGN



IMPROVE YOUR ORGANIZATION'S LONG-TERM FINANCIAL SUSTAINABILITY BY INCREASING PHYSICIAN PRACTICE REVENUE, REDUCING PHYSICIAN TURNOVER, ELIMINATING PENALTIES, AND EARNING INCENTIVE PAYMENTS.

Is your organization facing any of the following challenges?

- Participation in risk-bearing payment models (ex. ACO, Medicare Advantage)
- Limited primary care access and patient panel size capacity
- Inadequate number of primary care physicians to serve community
- High provider turnover rates
- Poor financial performance of employed practices
- High medical loss ratio (MLR)
- Failure to achieve clinical quality goals and earn payer incentive bonuses
- Failure to earn shared savings in a Medicare Shared Savings Program
- High opportunity costs (avoidable ED utilization, network leakage, hospital admissions/readmissions for ambulatory-sensitive conditions)
- High Medicare readmission penalties
- Poor patient satisfaction/experience scores

What is team-based care?

- *A restructuring of clinical workflows to promote increased sharing of responsibilities across the entire team, which enhances practice efficiency while improving provider, patient, and staff engagement.*

Here are some of the real-world benefits you and your patients may experience after implementing team-based care:

- Increased practice panel size and increased visit capacity
- Improved performance in value-based payment models
- Long-term financial sustainability of primary care practices
- Reduced total cost of care for the organization
- Reduced readmission penalties; achievement of shared savings and incentive payments
- Reduced physician turnover and burnout
- Increased patient engagement and better clinical outcomes
- More joy returned to the practice of medicine through enhanced collaboration within teams

The Team-Based Care Model is characterized by:



- Co-location of providers and staff within the office
- The “co-visit,” during which the physician performs an exam and interacts with the patient while the MA/nurse documents findings in the medical record in real time

Our team is led by a physician and a clinical operations expert who are on-site and embedded with your practice during the engagement. For more information on how we can help you transform your primary care practice, please contact Heidi Larson, MD, MBA at 207-233-2502 and hlarson@stroudwater.com or Louise Bryde, MHA, BSN, RN at 404-790-8251 and lbryde@stroudwater.com.



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